

BearCom Acquires Mobile Business Communications, a Specialist in Providing Wide-Area Digital Radio Dispatch Solutions



Strategic transaction extends BearCom's operations into Toronto and throughout Ontario, Canada

January 2, 2018: Dallas, TX — BearCom Group, Inc. ("BearCom"), the nation's largest and pre-eminent provider of wireless communications equipment and solutions for two-way radios and other voice and data technologies, today announced the acquisition of Mobile Business Communications, Ltd. ("MOBILE") in Ontario, Canada. MOBILE has locations in Toronto, Niagara Falls, Mississauga, and Peterborough, extending the BearCom presence in Canada, which was established with the recent acquisition of Vector Communications in Alberta.

For over 40 years, MOBILE has been leading the industry as a specialist provider of both private and shared wide-area digital radio dispatch solutions and antenna sites. The company offers seamless, flat-rate airtime on their independently owned Trunked Networks along with the most up-to-date technologies, such as Emergency Alerts, GPS & AVL Tracking Systems in this rapidly changing market.



As an authorized dealer for both Motorola Solutions and Kenwood two-way radios. MOBILE's wide-area trunked radio dispatch solutions are powered by the GOTRBO Network, which features MOTOTRBO™ Connect Plus, and the Ontario-Quebec (OnQ) Network, backed by Kenwood's Nexedge digital two-way radios. MOBILE also specializes in deploying private owned systems for customers that require secure communications in their facilities, across sites, or between their fleets of vehicles and mobile workers.



"Mobile Business Communications is an important part of our strategic growth plans in Canada, as BearCom enters Toronto and Ontario," said Mark Kroh, President of BearCom. "We are pleased to gain a strong and well-established presence in this region with such a great team already in-place. Mobile Business Communications is a leader in the Shared Mobile Radio carrier space, and we are fortunate to be able to serve our customers in that market."

MOBILE customers can continue to expect the same high levels of seamless service, regardless of which location they visit. The MOBILE team remains committed to delivering professional and prompt service to keep wireless systems "up and running" so that they communicate effectively across work teams.

"Bearcom Canada is prepared to invest as we continue to focus on total customer satisfaction," Kroh added. "We are excited to continue to grow our Motorola and Kenwood channel partner relationships; and it will be business as usual for our customers as we enthusiastically support the many growth initiatives set forth by the MOBILE management team."

MOBILE was represented in this transaction by Allan Rosenhek. Terms were not announced.

Customers who need assistance with two-way radio Sales, Rentals, or Services are invited to call 800.637.1977 In the U.S., call 1.800.527.1670.

About BearCom

BearCom provides a broad line of high-performance wireless voice and data communications products, rentals, services, and complete mobility solutions. Founded in 1981, BearCom is America's largest solutions provider and system integrator of wireless communications equipment, serving customers from more than 40 locations throughout the U.S. and Canada. BearCom, headquartered in the Dallas, Texas area, employs more than 500 people. BearCom has been designated as a Motorola Solutions Service Elite Specialist.

Visit: www.bearcom.com

About Mobile Business Communications

Mobile Business Communications sells, services, and rents a variety of innovative hand-held and vehicle-mounted radio products. The company is committed to delivering solutions that are customer-driven to meet specific operational needs. Whether requirements call for wide area coverage, on-site application, or full system design, the MOBILE team has the knowledge and expertise to find the right fit for any need.

Visit: www.mobilebusinesscom.com